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# DSR940 Buying Group by Major Account

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*Overview* This report determines sales by Type of Sale for the selected processing period.

*Purpose* This panel allows you to  
Print Buying Group by Major Account Report.

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## Follow up

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### Printouts

This is printout program.

Selection of the following is required:

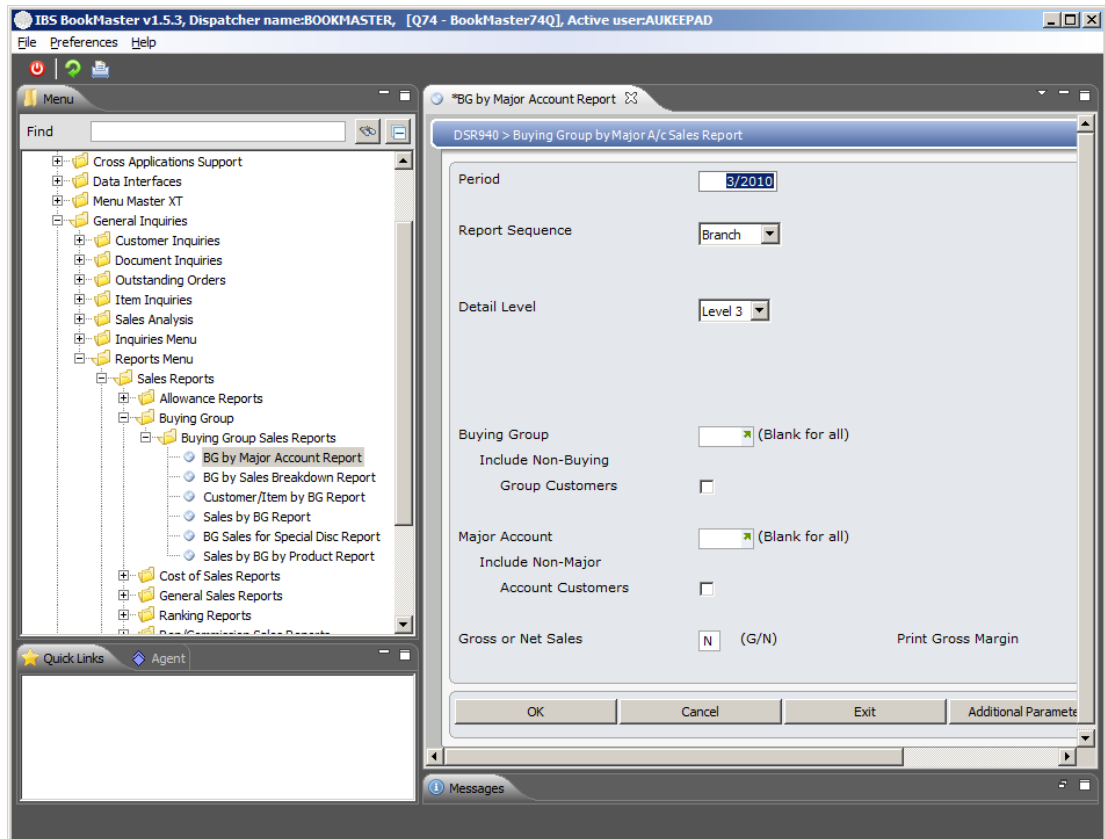
- Period
- Report can be sequenced Nationally or by Branch
- The Detail level can be by Group level, Division level, Class level, or Total.
- Buying Group
- Major Account
- Select Gross or Net Sales

Yes/No flag include

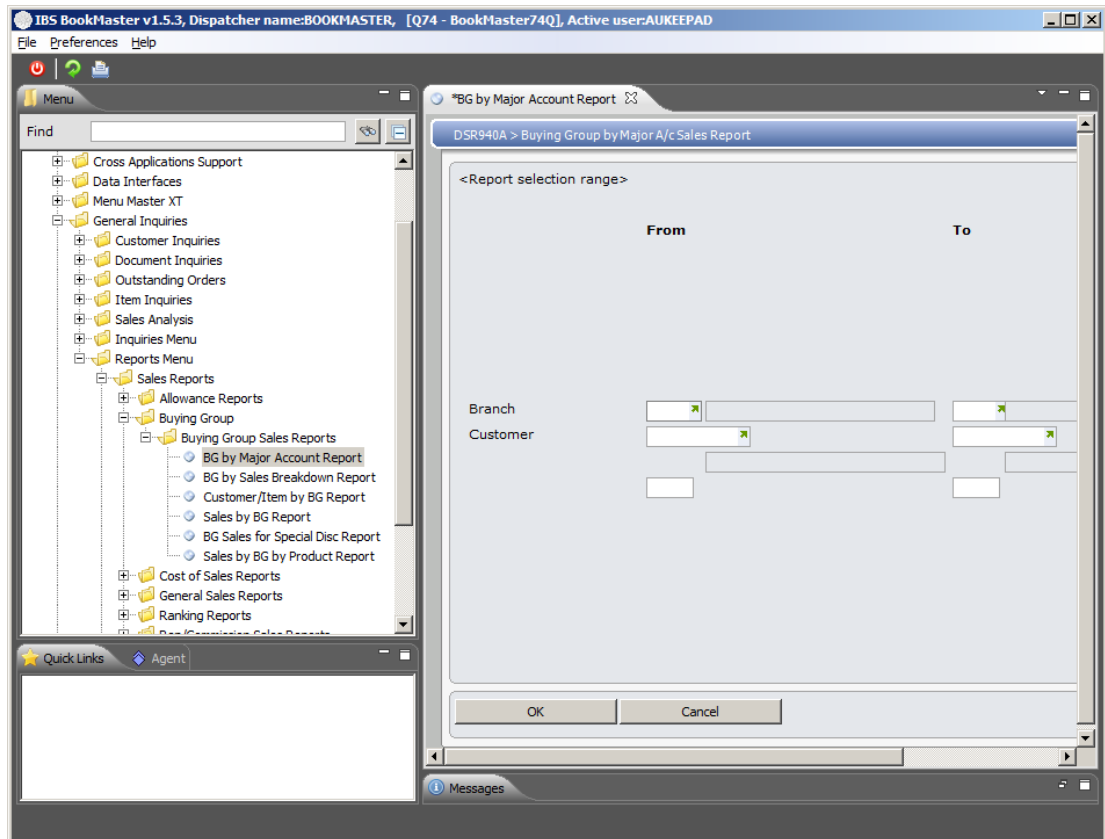
- Include non-Buying Group Customers
- Include non-Major Account Customers
- Print Gross Margin

Range selections include

- Branch
- Customer



Click **Additional Param** to key the further details



Click **OK** to produce the report.

This report displays the following information:

- The sales breakdown details are shown by company branch
- relevant customer buying groups, their major accounts and customer accounts
- major account the month-to-date and year-to-date sales details
- Totals for each item classification, customer, buying group and company branch, as well as a grand total at the conclusion of the report

Other details included are:

- Period
- Whether details are net or gross
- For MTD and YTD: Actual, Budget, Percentage difference, Last Year, Percentage difference

