DSM200 Customer Applicability Maintenance

Overview

This feature allows you to define which products a particular customer is authorized to purchase without seeking management approval. Alternatively, the definition could be titles for which a customer needs management approval to purchase. For example certain customers may be allowed to buy from the Industrial range of products but not the Commercial range of products. The classification of Commercial and Industrial products would have been done at one of the title hierarchy levels.

Examples

This section illustrates examples concerning:

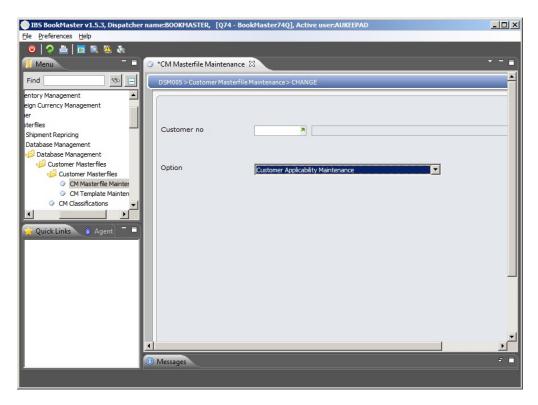
Example 1: Define products a Customer is authorized to purchase

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This example describes how to add a Customer Classification.

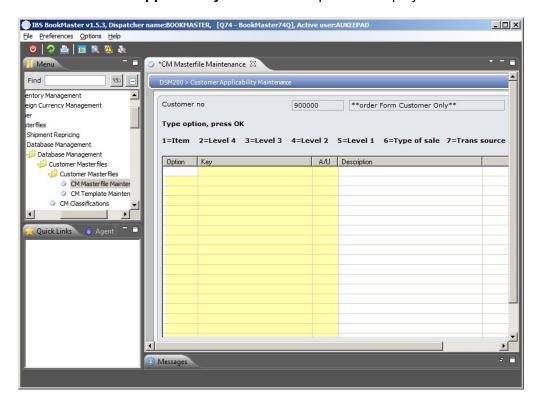
 Select option CM Masterfile Maintenance from Base Modules>Distribution>Masterfiles>Database Management>Database Management>Customer Masterfiles menu.

DSM005 Customer Masterfile Maintenance main panel is displayed.



 Key in the required fields, select Customer Applicability Maintenance and click OK or press <ENTER> to confirm.

DSM200 Customer Applicability Maintenance panel is displayed.



Relevant Fields

Customer no

Each customer is assigned an alphanumeric code. This is the code by which the customer is always referred to and how

access is gained to the customer's records.

Opt This is to select the criterion on which the product a Customer

is authorized to purchase is defined. Valid choices are: Isbn, Level 4, Level 3, Level 2, Level 1, Type of sale, Trans source,

Total.

Key The entry in this field depends on the previous entries in the

Key Level and/or Class Type. If for example the entry in the Class Type was IC-CG for Inventory Category, prompting for a list of valid codes displays details of TMSDS/IC-CG display. Valid Levels could be: Type of Sale, Discount class, Price Code, Individual titles, Level 1, Level 2, Level 3, Level 4.

A/U A = applicable and U = Unapplicable

A customer can be excluded from buying a group of products or one specific product. The hierarchy level code can be nominated for exclusion and then one specific product can be entered as the only one in that group they are allowed to

purchase.

3. Key in the required fields and click **OK** or press **<ENTER>** to confirm.

The product the Customer is authorized to purchase is defined.